



VANNI PANCALDI

INDEPENDENT CONSULTANT

PARTIALLY RETIRED FROM 2024

MY PROFILE

I am an expert in commercial issues, management control, organization of business processes, sales networks.

I develop and use Business Intelligence models, for descriptive, predictive and prescriptive analyses, to support strategic, commercial, control and operational activities, alongside entrepreneurs and/or managers.

DETAILS

ADDRESS

Via del Bucco 13
40053 – VALSAMOGGIA BO – ITALY

DOB

06 October 1954 – Sala Bolognese (Bologna – Italy)

PHONE

+39 3931825432

E-MAIL

vannipancaldi@gmail.com

LINKEDIN

www.linkedin.com/in/vanni-pancaldi-3615972b/

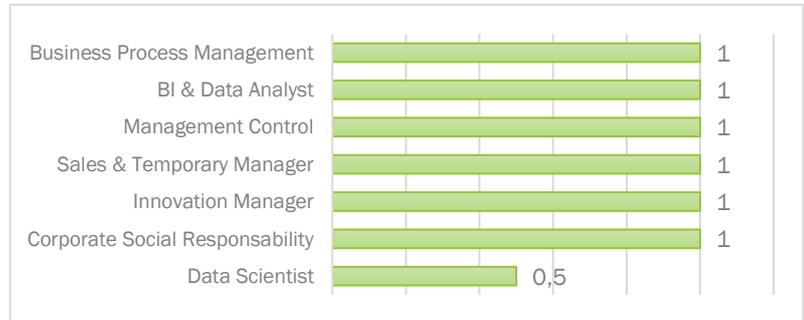
YOUTUBE

www.youtube.com/channel/UCKMgebZES6dC42Rm9HtgvvA

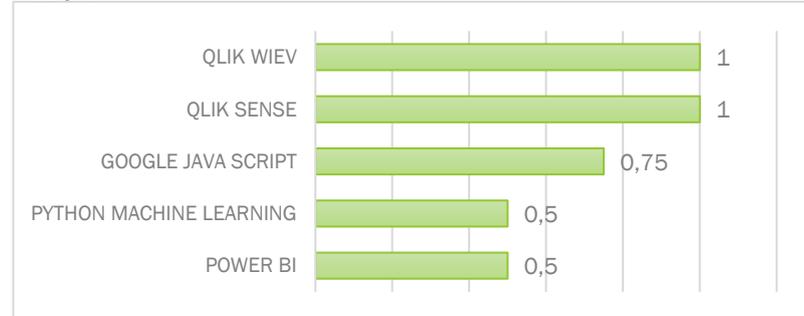
WEB

www.vannipancaldiconsulting.com

SKILLS



TECH



MAIN WORK EXPERIENCE

INDEPENDENT CONSULTANT & TEMPORARY MANAGER

2012 - 2023

PARTNER CONSULTANT - ADD SRL

[Mgmt Consultant for Enterprise]

2005-2014

SALES & BRANCH OFFICE MANAGER THERA SPA & IPERELLE SRL

[ERP Company e CAD/CAM/PLM solutions]

1999-2004

SYSTEM ENGINEER & ACCOUNT/AGENT MANAGER - IBM SPA

1978-1999

BACKGROUND ACTOR

[Municipal Theatre of Bologna]

1972-1977

WORK EXPERIENCE IN P.A.

- MANAGEMENT CONTROL IN 4 RSA (PROV. TRENTO)
- ACCOUNTABILITY 1000 IN: COMPENSORI C6 C8 TRENTO
- SOCIAL REPORT OF THE MUNICIPALITY OF FIORANO MODENESE

EXPERIENCE IN PUBLIC ADMINISTRATION AND VOLUNTARY SERVICE

- **MAJORITY GROUP LEADER**
(Municipality of Calderara di Reno BO 1999-2004)
- **COUNCILOR FOR PRODUCTIVE ACTIVITIES. AGRICULTURE AND IT**
(Municipality of Calderara di Reno BO 2004-2009)
- **COUNCILOR FOR IT**
(Municipality Union Terre d'Acqua BO 2004-2009)
- **TREASURER AND PRESIDENT OF THE PRO LOCO ASSOCIATION**
(Calderara di Reno BO 2010-2019)
- **MEMBER OF NATIONAL COORDINATION OF IBM ITALY RSU**
(1994-1999)
- **COUNCILOR AND PRESIDENT OF COMMISSION**
(District Council of Corticella BO 1973 - 1977)

EDUCATION - CERTIFICATION

- **CERTIFIED INNOVATION MANAGER (UNI 14400)**
INTERTEK – ACCREDIA 2023
- **MASTER IN NETWORK BUSINESS MANAGEMENT**
FONDAZIONE MARCO BIAGI – UNIMORE MO 2015
- **MASTER DEGREE CUM LAUDE IN PHISYCS**
UNIVERSITY OF BOLOGNA 1977
- **ENGLISH LEVEL: B1**